Kumar Abhinav

Experienced Program Manager specializing in Global Supply Chain Optimization and Strategic Planning.

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| **Core Technologies & Skills**  Business Planning & Reviews  Supply Chain Planning & Optimization  Demand and Supply Planning  Gen AI & ML  ERP Systems  Requirements Gathering  Financial and Business Analysis  Project Justification & ROI  KPI Development, Supply Chain Execution | Experienced Program Manager specializing in Supply Chain Optimization, Business Process Re-engineering, and Strategic Planning. Known for successfully managing complex, global supply chain initiatives and driving impactful process improvements through data and technology  MS in Business Analytics.  **Qualification Highlights**   * Extensive experience in cross-functional collaboration with IT and functional teams to deliver tailored technology solutions and re-engineer processes in line with strategic goals * Proven track record of effectively leading complex, high-impact supply chain projects from inception to major milestones. * Led high-impact, global supply chain projects, achieving significant improvements in operational metrics and meeting targeted KPIs * Consistently recognized for exceptional problem-solving and leadership in navigating complex projects, influencing cross-functional teams to drive strategic outcomes and operational efficiency. * Nearly 15 years of experience in Business Operations, Supply Chain Analytics, and Project Management. |

**Work Experience**

**RFXCEL (Part of Antares Vision)**. | **Tech Lead,** San Ramon, CA, May 2023 – Present

After completing my tenure at VVF, I pursued an MS in Business Analytics. During my studies, I joined RFXCEL as a summer intern, Due to the significant impact of my contributions, I was offered a full-time role. In my role as a Tech Lead, I drive supply chain product innovation and lead transformational efforts to integrate data-driven solutions into real-time visualization and analytics tools. These initiatives improved data retrieval latency and enhanced decision-making. Additionally, I spearheaded the integration of AI/ML technologies to automate and optimize business processes, improving operational efficiency

**Specific projects:**

* Rolled out an Operational data analytics product at the L5 level for the Kingdom of Bahrain. upscaling and upselling the Pharma Supply Chain Track and Traceability software, generating an additional $X million from a single customer, and improving operational efficiency by 25% through data-driven insights and real-time visualizations, ensuring alignment with OKRs and supporting executive decision-making
* Served as a liaison between business stakeholders, development teams, and external clients, ensuring seamless communication and project alignment. Converted business requirements into actionable JIRA tickets and led sprint planning to improve release timelines by 15%
* Planned and executed data system upgrades for customers transitioning from legacy traceability software to new platforms, working closely with Customer Success managers to ensure smooth data migration and system integration. Successfully migrated 38% of customers within 4 months, ensuring minimal disruption and seamless operations.
* Conducted comprehensive financial data analysis to identify the largest customers and determine revenue contributions, leading to a strategic focus on high-revenue clients and resulting in cost savings of $X million from the biggest customer.
* Performed detailed analysis of effort costing, including IT infrastructure and development costs, identifying areas for cost optimization and savings.
* Led transformational changes in supply chain management through data-driven solutions and AI/ML integration, enhancing decision-making and operational efficiency. Improved supply chain forecast accuracy by 30%, reduced latency by XX%, and achieved a 35% increase in throughput in customer onboarding
* Facilitated User Acceptance Testing and automated the customer onboarding process, resulting in a 35% increase in throughput

**Vvf India Limited** | **Project Manager** Mumbai, India. Dec 2017 to Aug 2022

As a Supply Chain Project Manager, led several key projects that optimized the supply chain process, improved manufacturing efficiency, and successfully passed internal audits by McKinsey. Achieved global inventory reduction and led the SAP GST Implementation roll-out team.

**Specific projects:**

* Led end-to-end SAP GST Implementation and order fulfillment optimization, achieving an XX% increase in compliance and process efficiency.
* Championed inventory optimization through demand and supply planning initiatives, implementing lean practices that resulted in a 25% reduction in inventory and significant cost savings.
* Developed and managed project plans, communication strategies, and resource allocation to ensure project success, reducing project completion time by 20%.
* Developed detailed business cases, project proposals, and ROI calculations to fast-track initiatives, providing management with actionable insights for strategic approval

**India Power Limited** | **Deputy Manager Projects**, Kolkata, India Mar 2016 to Nov 2017

For a short stint, I joined India Power to work on streamlining the supply chain, aiming to enhance organizational efficiency.

**Specific projects:**

* Implemented SAP PM (Plant Maintenance) and MM (Materials Management) modules to replace manual purchasing, order generation, and billing processes across all platforms, enhancing organizational efficiency by 25% by streamlining the Order to Billing management process

**Bajaj Energy Limited | Deputy Manager Projects**, Noida, India Feb 2013 to Mar 2016

After Abhijeet Projects, I joined Bajaj Energy as the Supply Chain Project Manager to lead a data-driven project focused on securing an excise tax waiver from the federal government. The waiver amount achieved was almost double that of my previous project

**Specific projects:**

* Secured Mega Power Project Status through data-driven analysis and strategic regulatory negotiations, achieving $XX million in cost savings and strengthening compliance with federal standards.

**Abhijeet Projects Limited Asst. Manager Projects,** Ranchi, IndiaSept 2010 to Jan 2013

Following my role at Airox Nigen, I joined Abhijeet Projects as a Project Manager. In this role, I directed strategic supply chain initiatives aimed at process optimization and regulatory compliance, working closely with federal government stakeholders to drive substantial cost savings and enhance operational efficiency.

**Specific projects:**

* Led process mapping and optimization projects, achieving compliance with regulatory requirements and significant cost savings of $XX million. Demonstrated strong skills in regulatory navigation and cross-functional collaboration to achieve strategic objectives.

**Airox Nigen** | , **Asst. Manager Projects** Gurgaon, India April 2009 to Sept 2010

Directly hired from school to manage business development initiatives, focusing on enhancing the company’s online presence and user experience

**Skills**

**Functional:** Agile, SDLC, Jira, Process Mapping, Delivery Presentation, Data Analysis, Dash Boarding, Data Optimization

**Technical:** SAP, Python, MySQL, Kibana, Tableau, AWS, Elastic Search, MS Excel, SPSS, Git

**Education and Academic Background**

**California State University East Bay**, Hayward, CA

**M.S. in Business Analytics**, Aug 2022 to Dec 2023

**Sathyabama Deemed University** Chennai, India

**B.Tech. in Chemical Engineering (Major)**, Aug 2005 - April 2009

**B.E. in Computer Science & Engineering (Minor)**, Aug 2006 – April 2009